

REAL ESTATE WELCOMES ALL COMERS

There are very few careers that you can enter at any age and have equally as much opportunity for success regardless of how old you are, as with a career in real estate.

A career in real estate welcomes school leavers as well as those who are on their second, third or fourth career change.

School leavers bring their enthusiasm and energy and I've seen many go on to become young guns of the industry, smashing it out of the park and grabbing onto a lifestyle they never thought possible.

For those who come equipped with more life experience, they have the benefit of being able to communicate with all walks of life, having seen much of life's ups and downs first-hand.

It's a career that rewards the effort you put into it. Hard work, commitment and determination bring professional success and many rewards, while those who are looking for more work-life balance can set the level they want to achieve. It's entirely up to you.

Real estate offers options to suit everyone and doesn't discriminate. We have as many women practicing real estate as we do men along with a broad range of nationalities.

It's a career that welcomes women returning to the workforce after having children. Looking for something to pursue part-time? No problem.

There are many options, with residential sales being just one. Property management, buyer's agent, commercial and industrial agent, business broker, and auctioneer, are all careers that can be built with a real estate registration qualification.

Getting into real estate requires successful completion of a short course (and the REIQ offers many options) and then application to the Office of Fair Trading for a licence.

Perhaps it's time to ask yourself if your job fills you with excitement and anticipation. If not, is it time to consider a new career, one that rewards and excites you?

If so, I can heartily vouch for a career in real estate – it has given me and my family a great life with many rewards and I love it.

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